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**Strategic Alliance
Between
Ferguson Enterprises
and
JMD Building Products LLC**

March 2011

JMD Building Products, headquartered in Leawood, KS, is proud to announce our Strategic Alliance with **Ferguson Enterprises**, headquartered in Newport News, VA. Ferguson is the country's largest wholesale distributor of plumbing supplies; pipes, valves and fittings; heating and cooling equipment; waterworks; mechanical and industrial; bathrooms and appliances; tools and safety equipment; and fire protection products. Ferguson has sales of \$11 billion and 23,000 associates in over 1,400 service centers nationwide.

Through this alliance with Ferguson, JMD Enterprises is able to provide over 50 years of product and service expertise in the following areas:

- Plumbing Supplies
 - Pipe Values and Fittings (PVF)
 - Heating and Cooling Equipment(HVAC) (commercial and residential)
 - Waterworks
 - Mechanical and Industrial
 - Fire protection

By working closely with Ferguson, JMD Enterprises will gain the enhanced capability to provide customers with a supplier diversity total solution, competitive pricing, national accounts for multi-state accounts, local and national logistics delivery and a working relationship with Ferguson's entire service centers network, including 1,400 facilities in all 50 states, the District of Columbia, Puerto Rico, Mexico, the Caribbean and Canada.

Additionally, the alliance with Ferguson provides JMD Enterprises with one of the largest national inventories of stocked and hard-to-find items through 8 strategically located Distribution Centers (DCs) across the United States. Distribution Centers are the heart of Ferguson's Supply Chain network and serve as a key competitive advantage in the wholesale distribution industry.